

Office energy storage nigeria

Vertically integrated solar PV manufacturer JinkoSolar has signed a distribution agreement for its battery energy storage solutions with a Nigeria-headquartered business systems integrator.

The company launched its own range of energy storage system (ESS) products in 2021, with battery systems aimed at residential, commercial and industrial (C& I) and utility-scale markets, equipped with lithium iron phosphate (LFP) cells.

JinkoSolar said yesterday (8 June) that it has entered a "distribution strategic agreement" with Palette Business Solutions to distribute the range from Palette's Nigerian offices.

"Our distribution network in Nigeria consists of committed resellers, professional installers, and a competent support team," Palette's head, whose name was given as Charles, said in a JinkoSolar press release.

"Palette commenced business in 2010 to fight the devastating effects of climate change and strive to create the awareness and use of solar energy through its distribution in delivering clean uninterrupted electricity to serve the rural and urban communities."

Palette's website lists Jinko ESS units for sale or distribution from 3.5kW/7.2kWh up to 10kW/25kWh. JinkoSolar's ESS come with on-grid and off-grid functionality, which the China-headquartered manufacturer said makes the equipment suitable for various parts of Africa that are not connected to a grid or have a weak grid.

JinkoSolar's general manager for the region, Jaffer Wang, said the company had seen a surge in electricity demand on the African continent, "which has outstripped electricity produced by suppliers".

"Together with Palette, we firmly believe our ESS solutions will bring new development opportunities to Nigeria and make renewable electricity accessible and affordable to every household and factories in Nigeria," Wang said.

JinkoSolar signed another ESS distribution agreement with an African partner last month. Solar and energy storage distributor Must Zimbabwe agreed to distribute 100MWh of the LFP systems.

Just a few days before that, its first European deal was announced, with distributor Memodo taking products including Jinko's all-in-one ESS system, stackable low-voltage and high-voltage storage system components and a single or three-phase hybrid inverter, into Germany, Switzerland and Austria in 2022 and 2023.

Another Chinese Solar Module Super League member, Trina Solar, has also launched LFP battery storage



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systems in the past year or so, with its subsidiary Trina Storage announcing the successful supply of an integrated grid-scale ESS to a project in Cambridgeshire, England.

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Web: <https://sumthingtasty.co.za/contact-us/>

Email: energystorage2000@gmail.com

WhatsApp: 8613816583346

